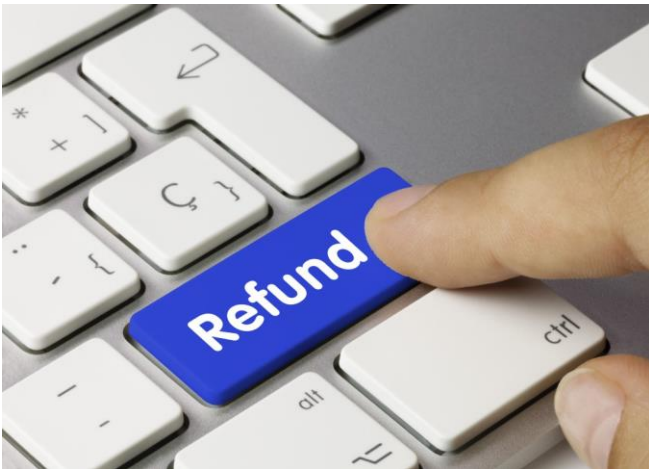


## Dear customer, we take your WLAN in payment. Promised! Supplier loyalty helps technicians and merchants



**Bring your WLAN up to date with the latest technology - and get a full trade-in bonus for your old one. We'll help you optimize depreciation cycles!**

The idea originated even before the foundation of Aeroaccess GmbH from the direct needs of our customers: On one hand, wireless is a very fast developing technology. Many customers cannot expect that the latest standard, implemented in concrete products and solutions, will become available. This is understandable, since even today users have to share the shared medium WLAN. For many, this means a loss of performance and ultimately costs effectiveness, i.e. money.

Others use end devices, which manage today like x years ago, with such a low bandwidth that they would even get by with systems before 802.11b (11 Mbit/s). This has to be understood in subjunctive terms as far as possible, since the chipset built into old devices has long since ceased to be available on the market and the next generations will also rely on newer versions due to the system. Nevertheless, the demand for WLAN remains "reduced" in terms of what is technically feasible.

Back to the high-end users. Unfortunately, the standard case here is that the legally defined amortization has to take much longer than the

technical innovation makes it possible. Even those who consistently rely on the latest available systems rarely manage to fully utilize the products according to tax regulations. Here, the next WLAN standard already provides so much additional performance that the economic view wins.

At this point, however, the needs of specialist departments and merchants can usually no longer be met, the residual book value stands in the way and no controller would like to record a special depreciation.

This is where aeroaccess comes into play:

We help those in need of innovation leave the dilemma behind. We buy their old material back. For smaller and medium-sized projects, the discounts are calculated as a percentage of the new purchase value in order to keep the workload on both sides within limits.

For larger projects, however, we have already bought back the exact amortization value after detailed calculations in order to optimize the user's profitability.

We guarantee each of our customers a percentage return, whether direct or project-related via partners. The main thing is that it is registered with us. In case of doubt, please ask for the article and serial number and let our sales department calculate an example for you: [sales@aeroaccess.de](mailto:sales@aeroaccess.de)

Additionally, this material is refurbished by us, completely refurbished, if available according to the manufacturer's specifications, and sent for second use. If you are interested, ask for our Refurbees at absolute top prices.

This makes technical, commercial and ecological sense - even without an environmental seal.

*aeroaccess - We bring technology and businessman together.*

**About Aeroaccess GmbH:**

Aeroaccess was founded in 2008 with the aim of providing users with mobile indoor and outdoor communication, also worldwide, as a medium-sized system house.

By specialising in new and future-oriented technologies, customers increasingly demand full-service models from us. We meet this demand with our range of services, which includes planning, worldwide logistics, implementation, management, on-site maintenance and operation, also as a solution provider or leasing partner. In total, aeroaccess currently supports more than 300,000 users in more than 170 countries in their work with mobile solutions. Together with the move to Munich / Unterföhring, the next generation of mobile solutions can now be tackled. The focus is on end-to-end applications in order to offer customers extended functions on both user and operator level. Artificial intelligence and open APIs reduce downtime and cut down on personnel.

aeroaccess – mobile communication + 2.0 mobility solutions



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