

If appearance and packaging are not so important Tested used goods with warranty for a small price



Whatever the condition of refurbished equipment, aeroaccess will provide top quality, full functionality, clean equipment, standard warranty and the ability to take parts under multi-year service. And all for an unbeatable price.

The basis for offering remanufactured products is the Aeroaccess "Trade-In Guarantee", through which our customers can resell their old equipment to us when they buy, re-purchase, or expand.

What was originally developed by us as a response to the lack of EAR and WEEE cycles by American manufacturers has enjoyed consistent popularity over the years. Our customers could not only save the disposal costs, but also got a good monetary advantage for, in total, good material.

After actively drawing our customers' attention to our trade-in warranty, we were very surprised to see requests for exactly that kind of equipment, as a spare part, as an extension of existing systems, to quickly extend existing systems with the same hardware but also for temporary release, such as at fairs and events,

where the loss of value or the imputed high rental price of a new product would exceed the benefit.

Whether extending existing systems, spare parts provision or as a rental object for trade fairs and events: Refurbees spare the IT budget.

Of course, this material may not be a beautifully written scrap. In the case of use, spare parts must function in exactly the same way as the original part, failures at the fair construction cost more than just the device price.

In order to guarantee this high quality, the material we buy back is processed by us, completely refurbished (if available according to the manufacturer's instructions), cleaned, wearing parts are renewed, and finally checked for faults in a long-term burn-in test. Our field experience shows that we can not only offer these products with the usual manufacturer's warranty, but can even extend them with the usual service agreements for new equipment, at the same price as for the new product.

This makes sense both technically and commercially. Following the zeitgeist, of course, also from an ecological point of view. Nothing is more effective than using material instead of throwing it away - without any environmental labels.

If you are interested, ask for the AA Refurbees for absolute top prices.

aeroaccess - We bring technology and business interests together.

HPE-Partner AA Supplies REMAN-Devices

sales@aeroaccess.de

As an HPE partner, we have access to the **HPE RENEW PROGRAM**, which is also available to you. In contrast to the in-house refurbish, HPE-Renew typically processes demo or test material completely and offers it as "as good as new". HPE delivers these products with full warranty from "new purchase date". Again, the guarantee rules of the original product apply and all common services can be purchased. The products can be recognized by an additional "R" at the end of the article number (for example HPE-JZ333A for the AP-535 as new or HPE-JZ333AR for the AP-535 as REMAN). Since these are demo goods, the most recent devices are usually available, albeit in smaller quantities. In terms of price, these REMAN devices are well below the new product values.

If you are looking for affordable prices, you should always request "HPE-R versions".

In contrast, aeroaccess trade-ins usually come from the last and penultimate generation, typically available in medium to high volumes, and at very attractive prices well below factory price.

Anyone who can do without new goods and does not want to or has to access the latest generation of systems will get a top price alternative with the aeroaccess refurbishes.

Ask our sales department for prices and availability. Contact us for further information in regards to collaborations & projects:

About Aeroaccess GmbH:

Aeroaccess was founded in 2008 with the aim of providing users with mobile indoor and outdoor communication, also worldwide, as a medium-sized system house. By specialising in new and future-oriented technologies, customers increasingly demand full-service models from us. We meet this demand with our range of services, which includes planning, worldwide logistics, implementation, management, on-site maintenance and operation, also as a solution provider or leasing partner. In total, aeroaccess currently supports more than 300,000 users in more than 170 countries in their work with mobile solutions.

Together with the move to Munich / Unterföhring, the next generation of mobile solutions can now be tackled. The focus is on end-to-end applications in order to offer customers extended functions on both user and operator level. Artificial intelligence and open APIs reduce downtime and cut down on personnel.

aeroaccess – mobile communication + 2.0 mobility
solutionssolutions



Aeroaccess GmbH
Feringastr. 13 - 85774 Unterföhring
Tel. +49 (0) 89-700 743-540
Fax +49 (0) 89-380 128-379
www.aeroaccess.de



HPE Renew Program

For more information

To learn more about HPE Renew and contact your local HPE Renew Sales Representative, visit: hpe.com/eu/hpe-renew

For a full list of HPE Renew contacts for Europe visit: hpe.com/eu/hpe-renew/contacts

Certificate of Quality

Hewlett Packard Enterprise sets very stringent quality standards for all products to ensure they meet customers' high quality expectations. With a proven track record of achieving strict targets, the HPE Renew Program remanufacturing process ensures that all remanufactured products are certified to be "as good as new".

This Certificate of Quality is your assurance that HPE Renew products fully comply with the "HPE Renew Technical Remanufacturing Checklist".

The HPE Renew promise

The vast majority of HPE Renew products are sourced from the HPE Demo Program equipment or from Hewlett Packard Enterprise factory excess, and are therefore less than 12 months old.

With HPE Renew products, you can be assured that you are getting the same high quality and performance which comes with new Hewlett Packard Enterprise products.

All HPE Renew products have undergone comprehensive HPE remanufacturing and testing processes, ensuring they are fully restored to meet HPE certified standards. It is only then that they qualify for full HPE warranty – your guarantee of HPE quality and reliability corper.

Warranty statement

The warranty period for an HPE Renew product is the same as for a new product, unless otherwise stated.

The warranty of the HPE Renew product starts with the date of purchase and refreshes the full original warranty.

It is important to note that this is not a remaining warranty policy.

HPE Renew products are covered by the original service and support, and additional options are also available.

How to identify a genuine HPE Renew product

HPE Renew products can be recognised by the addition of an "R" to the HPE product number.

For example, if the new product number is A1234A, the equivalent HPE Renew product number will be A1234AR.

This is proof that the product has completed the rigorous HPE Renew remanufacturing process, and is covered by a full same-as-new HPE warranty.



Sign up for updates

★ Rate this document

© Copyright 2015 Hewlett Packard Enterprise Development LP. The information contained herein is subject to change without notice. The only warranties for HPE products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HPE shall not be liable for technical or editorial errors or omissions contained herein.

4AA2-5372EEE, November 2015, Rev 1